

APS 330 DISCLOSURE

This disclosure on the capital and credit risk refers to the Sutherland Credit Union Limited (ABN 89 087 650 708)

CAPITAL MANAGEMENT

The capital levels are prescribed by Australian Prudential Regulation Authority (APRA). Under the APRA prudential standards **APS 110, 111, 112, 114, 116** where capital is determined in three components

- Credit risk
- Market risk (trading Book)
- Operations risk.

The market risk component is not required by Sutherland Credit Union as the credit union is not engaged in a trading book activities for financial instruments.

CAPITAL RESOURCES

Tier 1 Capital

The vast majority of Tier 1 capital comprises

- Preference share capital
- Retained profits
- Realised reserves.

The preference shares issued where approved by APRA qualify as Tier 1 capital.

Tier 2 Capital

Tier 2 capital consists of capital instruments that combine the features of debt and equity in that they are structured as debt instruments, but exhibit some of the loss absorption and funding flexibility features of equity. There are a number of criteria that capital instruments must meet for inclusion in Tier 2 capital resources as set down by APRA.

Tier 2 capital generally comprises:

- A subordinated 10 year loan. The principal amount will be amortised on a straight line basis over the last 5 years to maturity of the loan in accordance with the requirements of APRA Prudential standard APS 111.
- A General Reserve for Credit Losses.

Capital in Sutherland Credit Union is made up as follows:

Table A

	<i>30 Jun 10 (Unaudited) \$'000</i>
Tier 1	
Capital reserve	139
General reserve	10,726
Retained earnings year to date	644
Preference Shares	<u>1,270</u>
	<u>12,779</u>
Less prescribed deductions	
Equity exposures and other capital investments	384
Deferred tax assets	399
Other	130
Net tier 1 capital	<u>11,866</u>
Tier 2	
Subordinated debt	1,176
Reserve for credit losses	<u>451</u>
Total	<u>1,627</u>
Less prescribed deductions	504
Net tier 2 capital	<u>1,123</u>
Total Capital (Tier 1 + Tier 2)	<u>12,989</u>

The credit union is required to maintain a minimum capital level of 8% as compared to the risk weighted assets at any given time.

The ratio is derived by the fraction of Total Capital divided by the risk weighted assets.

Risk Weighted Assets

- The total of risk weighted assets comprises
- Credit risk weighted for on balance sheet assets
 - Credit risk weighted assets for commitments to issue funds for loans and other guarantees
 - Operational risk charge as described in APS 114.

These components are described in the table following. The risk weights attached to each asset are based on the weights prescribed by APRA in its Guidance AGN 112-1. The general rules apply the risk weights according to the level of underlying security.

Table B

Type of Asset	Balance Sheet value	Commitments (at prescribed credit equivalents)	Total risk weighted assets	Risk weight applied	Risk Weighted Value
	30 Jun 10	30 Jun 10	30 Jun 10		30 Jun 10
	\$'000	\$'000	\$'000	%	\$'000
Cash	853	-	853	0%	-
Funds on Deposit in highly rated ADI's	13,000	-	13,000	0%	-
Funds on Deposit in highly rated ADI's	20,780	-	20,780	20%	4,156
Funds on Deposit in less highly rated ADI's	3,173	-	3,173	50%	1,586
Loans secured against eligible residential mortgages up to 80% LVR	114,514	3,462	117,976	0% -35%	41,811
Loans secured against eligible residential mortgages over 80% LVR	10,927	-	10,927	35% - 75%	4,767
Other loans	19,203	90	19,292	0% - 100%	19,322
Investments in equity instruments	22	-	22	400%	86
Fixed assets	258	-	258	100%	258
Other assets	947	-	947	100%	947
Total Credit risk assets	183,675	3,552	187,227		72,933
Operational risk assets					9,425
Total risk weighted assets					82,358

The capital required and held as at the end of the current quarter is as follows

Table C

	Current Qtr 30 Jun 2010 Unaudited \$'000
Deposits at Banks and other ADI's	459
Loans – residential mortgage	3,726
Loans - Other retail (personal, credit cards; overdrafts)	1,546
Other assets (Fixed assets; settlement accounts)	103
Capital requirements for credit risk on assets (8% RWA)	5,834
Capital requirements for securitization credit risk (8% RWA)	-
Capital requirements for market risk	-
Capital requirements for operations risk (8% RWA)	754
Total Capital required (at 8% of Risk weighted assets)	6,588
Capital held by the credit union \$	12,989
Capital ratio Tier 1 - % held by the credit union	14.41%
Total Capital Ratio - % held by the credit union	15.77%

The level of capital ratio can be affected by growth in asset relative to growth in reserves and by changes in the mix of assets.

IMPAIRMENT OF ASSETS

(i) CREDIT RISK – INVESTMENTS

Surplus cash not invested in loans to members are held in high quality liquid assets. This included the funds required to be held to meet withdrawal of deposits by members of the credit union.

External Credit Assessment for Investments

The credit union uses the ratings of reputable ratings agencies to assess the credit quality of all investment exposure, where applicable, using the credit quality assessment scale in APRA prudential Guidance APG112. The credit quality assessment scale within this standard has been complied with.

The exposure values associated with each credit quality step are as follows:

Table D

Investments with banks and other ADI's	30 June 2010			
	Carrying value on balance sheet	Past due Loans	Impaired	Provision
Cuscal – rated AA-	8,567	-	-	-
Banks – rated AA and above	19,204	-	-	-
Banks – rated below AA	7,145	-	-	-
Unrated institutions – credit unions	2,035	-	-	-
Total	36,952	-	-	-

(ii) CREDIT RISK – LOANS

The classes of loans entered into by the credit union is limited to loans; commitments and other non-market off-balance sheet exposures. The credit union does not enter into debt securities; and over-the-counter derivatives.

The analysis of the credit union's loans by class is as shown in the tables below:

Table E

	30 June 2010				3 Months to 30 June
	Carrying value on balance sheet	Commitments	Other non-market off balance sheet exposures	Max exposure	Average Gross exposure in the period
	\$'000	\$'000	\$'000	\$'000	\$'000
Mortgage secured loans	126,442	3,462	8,830	138,734	139,102
Personal loans	13,721	90	-	13,811	13,886
Overdrafts & Credit cards	2,294	-	5,697	7,991	8,669
Total to natural persons	142,458	3,552	14,527	160,536	161,658
Corporate borrowers	2,272	-	-	2,272	1,740
Government	-	-	-	-	-
Total	144,730	3,552	14,527	162,809	163,398

The commitments set out above comprises:

	30 June 2010 \$'000
a. Outstanding loan commitments	
The loans approved but not funded	<u>3,552</u>
b. Loan redraw facilities	
The loan redraw facilities available	<u>8,830</u>
c. Undrawn loan facilities	
Loan facilities available to members for overdrafts and line of credit loans are as follows:	
Total value of facilities approved	12,469
Less: Amount advanced	<u>6,772</u>
Net undrawn value	<u>5,697</u>

These commitments are contingent on members maintaining credit standards and ongoing repayment terms on amounts drawn.

Total financial commitments 18,079

Impairment details

The level of impaired loans by class of loan is set out below. In the Note below -

- Carrying Value is the amount of the balance sheet gross of provision (net of deferred fees)
- Past due loans is the 'on balance sheet' loan balances which are behind in repayments past due by 30 days or more but not impaired
- Impaired loans is the 'on balance sheet' loan balances which are at risk of not meeting all principle and interest repayments over time
- Provision for impairment is the amount of the impairment provision allocated to the class of impaired loans
- The losses in the period equate to the additional provisions set aside for impaired loans, and bad debts written off in excess of previous provision allowances.

Table F

	As at 30 June 2010				For the period ended 30 June	
	Carrying value on balance sheet \$'000	Value of Loans that are past due \$'000	Value of Loans that are Impaired \$'000	Provision for impairment \$'000	Increase in provisions for impairment \$'000	Bad debts in the period \$'000
Mortgage secured	117,911	337	-	-	-	-
Personal	20,974	125	78	51	(18)	38
Overdrafts & Credit cards	3,572	17	17	8	(70)	0
Total to natural persons	142,458	478	95	59	88	38
Corporate borrowers	2,272	-	-	-	-	-
Government	-	-	-	-	-	-
Total	144,730	478	95	59	88	38

The impaired loans are generally not secured against residential property. Some impaired loans are secured by bill of sale over motor vehicles or other assets of varying value. It is not practicable to determine the fair value all collateral as at the balance date due to the variety of assets and condition

Reserve for credit losses

In addition to the above provision for impairment, the board has recognised the need to make an allocation from retained earnings to ensure there is adequate protection for members against the prospect that some members will experience loan repayment difficulties in the future. The reserve is based on estimation of potential risk in the loan portfolio based upon the level of security taken as collateral.

The reserve has been determined on the basis of the past experience with the loan delinquency and amounts written off. The amount of the reserve is currently \$451,000.

The value of the reserve is amended to reflect the changes in economic conditions, and the relevant concentrations in specific regions and industries of employment within the loan book.